



List Data

**PIKE & FISCHER'S
TELECOMMUNICATIONS INDUSTRY PROFESSIONALS
COUNT—9,606**

These top-level telecom industry professionals, communications attorneys and policy-makers are involved in emerging services, technologies, and legal developments affecting the field of telecommunications.

Titles include Attorney, Partner, CEO, COO, President, VP, Director and Manager.

This list includes subscribers and buyers to one or more of the following Pike & Fischer publications: *Broadband Daily*, *VoIP Monitor*, *Communications Regulation*, *Telecom Law Report*, *FCC Filing Forms*, *Communications Environmental Land Use Report*, and various telecommunications research reports and audio-conferences.

Excellent prospects for industry-related news, general business publications, research, conferences, high-end business services and gadgets, computer and electronic equipment, and more.

Price: \$160/m

This list includes subscribers and 12-month expires.

Source: Direct mail, telemarketing, direct sales

100% Business address

Updated quarterly

For More Information:

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Terms

DELIVERY FORMAT:

Key Code	\$3/m
A/B Split	\$25 Flat
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Diskette	\$50 Flat
Email	\$50 Flat
Cartridge	\$25 Non-returnable Fee
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5,000-name minimum order.

Sample mail piece required

20% commission given to recognized brokers

Lists are rented to authorized mailers for one-time use only. Lists may not be copied, sold, reused or telemarketed.

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Payment is due in full if order is cancelled after the mail date. Cancellation fee is \$50 plus \$10/m run charges and selects, media and shipping costs on orders cancelled before the mail date.